



## RESOURCES

**Home**  
**Resources**  
**Resource Center**

# How Leading Pharma Manufacturers are Accelerating Commercialization and Cutting Waste with Genpact, Kinaxis, and TraceLink

On-Demand Webinar



Bringing a new treatment to market is an immense undertaking—often requiring 10–15 years and up to \$2.6 billion per drug. Yet despite this investment, inefficiencies in clinical and commercial supply chains continue to cause nearly 70% of clinical trial drugs to go to waste, driving up costs, delaying timelines, and impacting patient outcomes.

Watch this on-demand webinar to learn how Genpact, Kinaxis, and TraceLink are addressing these challenges with a cutting-edge clinical and commercial planning solution that leverages real-time, end-to-end supply chain network data. Powered by Kinaxis Maestro and linked together by **TraceLink MINT**, this approach streamlines supply planning, improves visibility, and reduces drug waste across the life sciences supply chain.

### Topics Covered:

- **Key Challenges in Commercial and Clinical Supply Chains**

Understand the core inefficiencies and why traditional planning methods fall

short.

- **Genpact's Transformative Solution**

Discover how this integrated, end-to-end solution enhances visibility, coordination, and responsiveness.

- **Impact on Patient Care & Business Outcomes**

See how improved planning leads to reduced waste, faster timelines, and better access for patients.

### **What You'll Take Away:**

- **Clarity on Commercial vs. Clinical Supply Chains**

Explore the differences and why they require distinct strategies.

- **Strategies for Reducing Waste**

Learn how improved integration and forecasting drive greater efficiency.

- **Operational and Financial Benefits**

Understand the cost savings and risk reduction potential of smarter supply planning.

- **Insights from Real-World Success Stories**

Hear how leading organizations are already seeing results.

- **Steps You Can Take Now**

Get practical guidance for implementing a modern, data-driven approach.

Whether you're managing clinical trial logistics, preparing for commercial launch, or managing commercial supply chains, this webinar will help you rethink supply chain planning from the ground up—with proven tools and strategies that deliver real results. Fill out the form on this page to watch the webinar now.

**Featured Speakers:**



**Dan Walles**

Vice President & General Manager  
TraceLink



**Antonio Tramontano**

VP, Life Sciences Supply Chain Consulting  
Genpact



## Christy Christian

Senior Industry Principal

Kinaxis

### **Featured Webinars**Multienterprise Information Network Tower (MINT)Supply Chain DigitalizationSupply Chain

Watch the webinar on demand!

Fill out the form to watch now.

### **Related Content**



#### **Nutra-Med Packaging Digitalizes its Supply Chain with TraceLink MINT**

The CEO of Nutra-Med Packaging explains why he chose TraceLink MINT for real-time digital

integration and transaction exchange with supply chain partners. Watch the video!

**[View More](#)**



**Digitalize Your End-to-End Supply Chain with TraceLink Multienterprise Information Network Tower**

Learn how TraceLink MINT enables real-time supply chain intelligence through cost-effective B2B network integration with 100% of your contract manufacturers, suppliers, 3PLs, carriers, and customers.

**[View More](#)**



**Digitalize Manufacturer and 3PL Relationships to Improve Customer Service, Reduce Costs, and Ensure Product Availability**

Learn how the TraceLink network delivers real-time, high-quality integration between manufacturers and 3PLs at the industry's lowest price point. Watch the webinar!

**[View More](#)**